December 1, 2010
Charles Stanley  
*President & CEO*  
*QEP Resources, Inc.*

Charles B. (Chuck) Stanley is president and chief executive officer of QEP Resources, Inc., a leading independent natural gas and oil exploration and production company. QEP operations are focused in the Rocky Mountain and Midcontinent regions of the United States. The company also gathers, compresses, treats, and processes natural gas. Chuck is a past-president of Western Energy Alliance (fka IPAMS, the Independent Petroleum Association of Mountain States), is a board member of the American Exploration and Production Council, is a member of the executive committee and chair of the technical committee of America’s Natural Gas Alliance, and is a member of the executive committee of the US Oil & Gas Association. He is also a director of Hecla Mining Company, a gold and silver mining company.

Reservations are required. You may register on-line at:  
https://bus.collins.utulsa.edu/fof/reg.asp  
or contact Judy Adair at 918-631-2588 or judy-adair@utulsa.edu. Friends of Finance members will have preference until November 17, 2010.

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January 13, 2011
Bill Brodsky  
*Chairman & CEO*  
*Chicago Board Options Exchange*

Mr. Brodsky is Chairman and Chief Executive Officer of the CBOE. He has served in that capacity since 1997. Prior to joining the CBOE in 1997, Mr. Brodsky was president and chief executive officer of the Chicago Mercantile Exchange from 1985 to 1997. Mr. Brodsky is a director of Integrys Energy Group, Inc. and its predecessors. He also is Chairman of the World Federation of Exchanges, past chairman of the International Options Markets Association and a director of the Swiss Futures and Options Association. He is a member of the Federal Reserve Bank of New York's International Advisory Committee. Mr. Brodsky also serves on the Kellogg School of Management Advisory Council and as a trustee of Syracuse University.

Reservations are required. You may register on-line at:  
https://bus.collins.utulsa.edu/fof/reg.asp  
or contact Judy Adair at 918-631-2588 or judy-adair@utulsa.edu. Friends of Finance members will have preference until December 30, 2010.

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**Meeting Sponsor**

LAREDO PETROLEUM, INC.

We extend our thanks and appreciation to Laredo Petroleum, Inc. for serving as our Luncheon Sponsor.

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**Meeting Sponsors**

Keith & Pat Bailey  
JPMorganChase

We extend our thanks and appreciation to Keith and Pat Bailey and JP Morgan Chase for serving as our Luncheon Sponsors.
**Membership**

Current membership is 347. This year’s goal is 500. With your help we will reach the 500 mark for the first time in the history of Friends of Finance. For everyone who has joined – thank you! Now help us reach our goal by getting at least one friend to join.

Friends of Finance is the largest and strongest finance group in Oklahoma and the Southwest. Your membership will help us maintain our leadership position.

If you are a TU graduate within the last twelve months, your membership fee is only $10. If you live outside of the Tulsa area (more than 50 miles) your membership fee is only $10. Membership fees support all of the expenses associated with Friends of Finance. Show your support for FOF, Collins College of Business, and TU by joining today.

To renew your membership or join, go to https://bus.collins.utulsa.edu/fof/memberapp.asp

Members who have renewed or joined since our last newsletter are listed below. To view the entire membership directory, go to: https://bus.collins.utulsa.edu/fof/members/directory.asp

Erik Anderson  
Brad Beeson  
Chad Bell  
Scott Bennett  
Bob Boyd  
Nanci Burch  
Julie Buxton  
Tom Campbell  
Wen Chiang  
Sam Combs  
Andrew Comstock  
Brian Conway  
Ted Cowan  
Valynicia Daniels  
Pat Donica  
Janet Duffy  
Matt Dunham  
Richard Gable  
Josh Gann  
Richard Gebhart  
Paul Gee  
Jayne Gilsinger  
Bill Gottfried  
Rick Huck  
Bruce Humphrey  
Josh Hunt  
Taber Hunt  

Larry Johnson  
Kevin Krieger  
Craig Loseke  
Yu Mao  
Dee McDugle  
Katie McGouran  
Kevin Murray  
Andrew Phillips  
Wesley Prudom  
Linda Reins  
Frank Robson  
Rory Ross  
Bob Russell  
Matt Ruth  
Hayden Ryan  
Cherl Snyder  
Bruce Stoesser  
Kenny Stone  
Lee Swarthout  
Hugh Taylor  
Tim Urban  
Lawson Vaughn  
David Whitney  
Mark Wilmoth  
Daryl Woodard  
Zifan Xiao

**Shuttle Service**

Bill White Shuttle Service will provide shuttle service from the parking lots along Gary Place as well as the Reynolds Center lots to the Allen Chapman Activity Center between 11:00 a.m. and 2:00 p.m. See University of Tulsa Parking Map for a campus parking map. Please let us know if you have questions.

**Social Media**

FOF recently initiated a LinkedIn group – University of Tulsa Friends of Finance. You can join it by going to: http://www.linkedin.com/groups?mostPopular=&gid=3317778

The response to LinkedIn has been very good – we already have more than 250 members. It will not replace our regular correspondence, but will serve as a site for members to exchange ideas. LinkedIn membership is open to both FOF members and non-members. Please join and encourage your friends to do the same.
Friends of Finance
26 Years
“Bringing the Best to the Best”

This Year’s Upcoming Best are:

C. Douglas McMillon
President and CEO
Wal-Mart International
September 7, 2010
Sponsored by:

David Kemper
Chairman, President & CEO
Commerce Bancshares, Inc.
October 6, 2010

Charles Stanley
President & CEO
QEP Resources, Inc.
December 1, 2010
Sponsored by:

William Brodsky
Chairman & CEO
Chicago Board Options Exchange
January 13, 2011
Sponsored by:

J. Clifford Hudson
Chairman & CEO
Sonic Corporation
February 15, 2011
Sponsored by:

David Lamp
President
Holly Corporation
March 8, 2011
Sponsored by:

Herman Bulls
CEO
Public Institutions, Jones Lang LaSalle
April 13, 2011

Sean Connolly
President, USA
Campbell Soup Company
May 17, 2011
Sponsored by:
2010 – 2011
Finance Excellence Fund

The 2010-11 Finance Excellence Fund Campaign is about to be launched. Our goal is $250,000 from 200 donors. Last year, we raised $216,161 from 179 doors. Hence, we need everyone’s help to continue raising FOF to higher and higher levels.

Avoid receiving a solicitation letter by contributing on-line at: https://bus.collins.utulsa.edu/fof/excellencepledge.asp or send a check payable to University of Tulsa Finance Excellence Fund and send to:

Friends of Finance
Collins College of Business
The University of Tulsa
800 South Tucker Drive, Helm 118-G
Tulsa, Oklahoma 74104-9700

Judy Adair Endowment

The campaign to fund the Judy Adair Endowment is entering its third year. Our Adair Endowment goal is to raise $75,000 per year for five years to match the challenge grant of an anonymous donor. All individual gifts above the amount given in 2007-08 will be matched. Corporate matches above their 2007-08 gift level also are matched. All gifts to the Adair Endowment count toward our $250,000 Finance Excellence Fund goal. This is an exceptional opportunity to double your gift and honor Judy – the sparkplug and face of Friends of Finance.

Student Investment Fund

In May, 2005, the SIF crossed the $1,000,000 for the first time. At the same time, FOF set goals for the SIF to reach $1,500,000 by June 2008 and $2,000,000 by June 2010. The 2008 goal was easily met but the lack of market cooperation resulted in us falling short of our $2,000,000 2010 goal. However, the current value of the SIF is $1,920,000 and we hope to reach $2,000,000 soon. We will be about 6 months late, but given the market this will be an amazing accomplishment and is due to the outstanding support of our members. Thank you.

Scholarships

Distributions from the Student Investment Fund have funded more than $500,000 in scholarships to more than 150 students. Our goal is to fund $100,000 or more per year in the near future. On behalf of all of our students. Thanks you!

FOF Web Site

The FOF website https://bus.collins.utulsa.edu/fof/ includes a number of services as listed below.

New Membership
https://bus.collins.utulsa.edu/fof/memberapp.asp

Meeting Registration
https://bus.collins.utulsa.edu/fof/reg.asp

Members Services
https://bus.collins.utulsa.edu/fof/signin.asp
(restricted to FOF members and requires a user name and password which you obtain when you join or renew your membership). After signing in, you may go to:

Membership Renewal
All of your profile information will come up so you don’t have to re-enter this information.

Membership Directory
A listing of all FOF members is provided. Contact information is available only if members agree to have it posted.

Job Postings
Corporate job openings will be posted. E-mails will be sent to advise you that a new job opening has been posted. You will then go to the web site to see the job description.
Alumni / Student Notes

Brad Foster (MSF '11) has accepted an internship in the risk control department at ONEOK. His responsibilities include recording and verification of daily derivatives trading activity, and daily calculation of Value at Risk. He also will be working on various projects related to option valuation, VaR, and stress testing.

Chase McBride (BSBA Finance '10) has enrolled in the joint JD/MBA program at the University of Oklahoma. He indicates that law school is demanding but his TU education prepared him well. As a student he was on the Dean’s Honor Role, took the SIF class, and was member of the Scroll and Lantern Honor Societies and the Kappa Alpha Fraternity.

Geoffrey Curran (BSBA '10) has begun his career at Hamilton Financial Partners in Tulsa, Oklahoma as an investment analyst. He will be responsible for investment research, client portfolio construction, and other analysis. As a student he was on the Dean’s List and the Future Alumni Council; served as a University Ambassador; and was a member of the Kappa Sigma Fraternity.

If you have been promoted, changed companies, earned another degree or have personal information (marriage, birth of child, etc.) please send the information along with a color picture to (judy-adair@utulsa.edu) and we will include it in our newsletter.

Corporate Internships in the MS in Finance Program

A major factor in the outstanding success of our MS in Finance program has been our Corporate Internship Program. The internship program is similar to co-operative education. Students in a traditional co-op program generally attend classes one semester and work the next. The sponsoring corporation compensates the students for the time worked and underwrites some or all of their tuition. Our internship program is continuous rather than sequential. The students work 20 hours a week and attend classes year round. Compensation and tuition support is similar to a traditional co-op program.

Firms that have participated in the internship program have been very pleased and have hired many of their interns. BOK, Williams, NORDAM, Samson, SemGroup, Seminole, Laredo, ONEOK, and Clear Ridge Capital have all participated in the program.

The average GMAT entrance score for our MSF program is 670 which is exceeded by only 25 MBA programs in the U.S. If you would like to tap into this exceptional talent pool, contact Roger Bey (roger-bey@utulsa.edu or 918-631-2946). As one participant says “The internship program allows me to hire Ivy League talent at Tulsa prices.” You can do the same!
**Fees**

**Fees for this year are:**

- **$210** (Membership plus all luncheon fees)
- **$75** (Tulsa area members - membership fee only)
- **$10** (out-of-area members - outside 50 mile radius of Tulsa)
- **$10** (current TU full-time student or TU graduate within the last year)
- **$450** (Membership plus all luncheon fees for yourself and one guest)
- **$250** One reserved table (8 seats)
- **$2,100** (One reserved table at each luncheon)

Members may bring a first time attendee as a guest at the member rate.

**Resume Posting**

FOF members who are seeking employment may now post their resume on the FOF web site. An e-mail will be sent as new resumes are posted. The e-mail will only list the type of position sought and a link. Your user name and password will be required to access the actual posting.

E-mail your resume as a Word or PDF file to Judy Adair ([judy-adair@utulsa.edu](mailto:judy-adair@utulsa.edu)) who will post it. In your e-mail, please include a job title (financial analyst, CFO, etc.) of not more than four words. We will not edit your resume. There is no cost to members for this service.

**Executive Luncheon Sponsors**

If your firm would like to gain some additional recognition and support FOF, it is now possible to be designated as a Friends of Finance Executive Luncheon Sponsor. A Luncheon Sponsor receives recognition in our newsletter, recognition at the meeting on PowerPoint slides prior to the meeting, recognition from the podium, and a table for eight at one luncheon with preferential seating. One member of the sponsoring firm will be seated at the Head Table with the speaker. The Luncheon Sponsorship is for one meeting. The cost to sponsor the luncheon is **$2,500**. Contact Judy Adair, ([judy-adair@utulsa.edu](mailto:judy-adair@utulsa.edu) or 631-2588) if you are interested in being a Luncheon Sponsor.

**Leadership**

Our officers and directors for 2010-2011 are:

**Officers**
- **President** Jeff Holman, Magellan Midstream
- **VP Programs** Jim Holloman, MidFirst Bank
- **Treasurer** Eugene Hodel, Hilti, Inc.
- **Secretary** Lindsey Madden, BOK
- **Membership** Chris Guglielmo

**Directors**
- Roger Bey, TU
- Sam Combs, Tulsa Shock
- Janet Duffy, Samson Investment Company
- Randy Foutch, Laredo Petroleum
- Shane Goodwin, Argus Capital Partners
- Derek Reiners, ONEOK, Inc.
- Rod Sailor, Williams

**Job Posting**

This year we will continue our web site for job postings service on a no cost basis for all members. Membership is required both to post jobs and to view job postings. Once we post a job, we will distribute an e-mail announcing the new job posting.

Firms who have used FOF to distribute job openings have found it to be a very effective recruiting tool. FOF members have been very appreciative and have told us how they passed along the job information to friends seeking employment. Hence, the distribution is far larger than our membership. We encourage you to have your firm participate in our job posting service.

To post a job opening, e-mail the job description in Word or PDF file, along with contact information to Judy Adair ([judy-adair@utulsa.edu](mailto:judy-adair@utulsa.edu)) who will post it. We will not edit the files.

**Take-A-Student to Lunch**

One goal of Friends of Finance is to provide assistance to our students. Assistance may be in the form of employment advice, employment opportunities, and mentoring. One way to do this is to participate in our Take-A-Student to lunch program. Just contact Judy Adair at 631-2588 or [judy-adair@utulsa.edu](mailto:judy-adair@utulsa.edu) and tell her how many students you would like to host. She will arrange for the student(s) to meet you at the registration desk for the luncheon. Please ask for the student(s) when you check in.
Corporate Sponsors

A Corporate Sponsorship provides a table for eight at each luncheon with preferential seating; recognition in each newsletter; recognition at each meeting on PowerPoint slides prior to the start of each luncheon, a listing on a display board at each luncheon, and recognition from the podium at a number of the luncheons.

To ensure that individual members have adequate seating the Board has limited the number of Corporate Sponsors.

The annual cost of a Corporate Sponsorship is $3,500. If you are interested in having your corporation join, contact Judy Adair at 631-2588 or judy-adair@utulsa.edu for details. Corporate Sponsors for this year are:

- Hilti
- Eide Bailly
- MidFirst Bank
- Oneok
- Magellan Midstream Partners, L.P.
- JPMorgan Chase
- Alliance Resource Partners, L.P.
- Samson
- TRUST Company of Oklahoma
- Laredo Petroleum, Inc.
- Commerce Bank
- Williams
- Northwestern Mutual Financial Network®
Affiliate’s Programs

Last year our partnerships with other professional groups worked very well. They helped to promote our programs and we did the same. This year, we will continue our partnerships.

Energy Advocates
For more information: 599-7767
info@energyadvocates.org

The upcoming International Energy Policy Conference IEPC event will be held in Oklahoma City, OK. This year’s theme is "American Leadership and Global Energy Transitions" that reflects the current market conditions. Join key energy executives, political representatives, and peers in the energy policy conference. For more information: http://www.energypolicyconference.com/

NAIC
4th Thursday Free Education Classes
6:45 p.m. – 7:30 p.m.
Hardesty Library, 8316 E. 93rd

NAIC Contact:
Tami deangelistami@hotmail.com or 747-9303
or
Barbara wollmersh@aol.com

Tulsa’s Young Professionals
Giving Tulsa's Young Professionals a voice. A voice in our community. And ultimately, a voice in our future.

Tulsa's Young Professionals is a quality group of diverse young professionals working together to showcase Tulsa as a cool place to live, work and play. TYPros provides its members with opportunities to get in front of and build relationships with local community and business leaders.

Not only does TYPros give young professionals a voice - it gives them an outlet for affecting change in the Tulsa community. TYPros seeks to work hand-in-hand with current community and business leaders to learn from their experiences and to create a young professional-friendly atmosphere.

For more information, go to: http://www.typros.org/

TU Executive & Professional Development

The Center for Executive & Professional Development in the Collins College of Business can help you brush up your business acumen or prepare for new professional credential.

For more information and to register online: http://bus.collins.utulsa.edu/cepd/programs.asp or call 918.631.2215
Links

On-line registration

https://bus.collins.utulsa.edu/fof/reg.asp

December: https://bus.collins.utulsa.edu/fof/docs/20101201RegistrationForm.doc

January: https://bus.collins.utulsa.edu/fof/docs/20110113RegistrationForm.doc

February: https://bus.collins.utulsa.edu/fof/docs/20110215RegistrationForm.doc

March: https://bus.collins.utulsa.edu/fof/docs/20110308RegistrationForm.doc

April: https://bus.collins.utulsa.edu/fof/docs/20110413RegistrationForm.doc

May: https://bus.collins.utulsa.edu/fof/docs/20110517RegistrationForm.doc

https://bus.collins.utulsa.edu/FOF

Membership Form

Pledge Card