Friends of Finance

October, 2010

October 6, 2010

David Kemper
Chairman, President & CEO
Commerce Bancshares, Inc.

David W. Kemper is Chairman of the Board, President and Chief Executive Officer of the holding company, Commerce Bancshares, Inc; and Chairman of the Board, President and Chief Executive Officer of Commerce Bank, N.A. He joined Commerce Bank in 1978 as Vice President in charge of Commercial Lending and in 1991 was elected to his current position. Kemper heads the Executive Committee of Commerce Bancshares, Inc.

Reservations are required. You may register on-line at: https://bus.collins.utulsa.edu/fof/reg.asp or contact Judy Adair at 918-631-2588 or judy-adair@utulsa.edu. Friends of Finance members will have preference until September 22, 2010.

Executive Luncheon Sponsors

If your firm would like to gain some additional recognition and support FOF, it is now possible to be designated as a Friends of Finance Executive Luncheon Sponsor. A Luncheon Sponsor would receive recognition in our newsletter, recognition at the meeting on PowerPoint slides prior to the meeting, recognition from the podium, and a table for eight at one luncheon with preferential seating. One member of the sponsoring firm will be seated at the Head Table with the speaker. The Luncheon Sponsorship is for one meeting. The cost to sponsor the luncheon is $2,500. Contact Judy Adair, (judy-adair@utulsa.edu or 631-2588) if you are interested in being a Luncheon Sponsor.

December 1, 2010

Charles Stanley
President & CEO
QEP Resources, Inc.

Charles B. (Chuck) Stanley is president and chief executive officer of QEP Resources, Inc., a leading independent natural gas and oil exploration and production company. QEP operations are focused in the Rocky Mountain and Midcontinent regions of the United States. The company also gathers, compresses, treats, and processes natural gas. Chuck is a past-president of Western Energy Alliance (fka IPAMS, the Independent Petroleum Association of Mountain States), is a board member of the American Exploration and Production Council, is a member of the executive committee and chair of the technical committee of America’s Natural Gas Alliance, and is a member of the executive committee of the US Oil & Gas Association. He is also a director of Hecla Mining Company, a gold and silver mining company.

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Meeting Sponsor

We extend our thanks and appreciation to Laredo Petroleum, Inc. for serving as our Luncheon Sponsor.
Membership

Current membership is 294. This year’s goal is 500. With your help we will reach the 500 mark for the first time in the history of Friends of Finance. For everyone who has joined – thank you! Now help us reach our goal by getting at least one friend to join.

If you are a TU graduate within the last twelve months, your membership fee is only $10. If you live outside of the Tulsa area (more than 50 miles) your membership fee is only $10. Membership fees support all of the expenses associated with Friends of Finance. Show your support for FOF, The Collins College of Business, and TU by joining today.

To renew your membership or join, go to https://bus.collins.utulsa.edu/fof/memberapp.asp Friends of Finance is the largest and strongest finance group in Oklahoma and the Southwest. Your membership will help us maintain our leadership position. Members who have renewed or joined since our last newsletter are listed below. To view the entire membership directory, go to: https://bus.collins.utulsa.edu/fof/members/directory.asp.

Fatimah Almuallim  Bill Fader  Joe Kovar  Julie Skye
Andrew Aguirre  Stephan Fain  Cathy Laird  Frauke Smith
Nick Allen  Samuel Feldhake  Bob Laird  Jana Smith
Jim Arens  Tally Ferguson  Don Lane  Brooke Snyder
Dolin Argo  Ignacio Fernandez  Dave Lawson  Steve Soule
Russ Arnold  Malinda Fitch  Pete Leininger  Alex Stallings
Tory Baker  Kelley Fitter  Julie Lewis  Greg Stevenson
Boone Barker  Alan Ford  Chengwei Li  Gale Sullenberger
Steve Barnes  Skilly Forsman  Nathan Lovelle  Bob Swain
Ray Batchelor  Brad Foster  Lindsey Madden  J.P. Szafranski
Orgil Batsaikhan  Randy Foutch  Kieran Major  Brook Tarbel
Bobbie Bearden  Brian Frere  Padma Mallipudi  Skip Teel
Denise Bibby  Dan Frey  Amanda Martin  Megan Terrell
Gene Bishop  Richard Gajan  Bob McCormick  Larry Terry
Andrew Boyd  Nick Gates  Matt Meziere  Dave Thomas
Denton Brader  Bob Geweniger  John Minton  Robert Thomas
Arnold Brown  Paul Giehn  Melissa Mize  Mike Todd
Ron Brown  Evan Giesen  Dale Morgan  Bob Traband
Ellen Burgess  Theresa Gillock  Mike Neal  Mollie Tease
Mike Burks  Shane Goodwin  Bill Oden  Ron Turnage
Peggy Burks  Rhonda Grundy  Don Oden  Kent VanValkenburgh
Bobbi Burnett  Mary Haddock  Bob Paulsen  Cal Vogt
Kui Cheng  Roger Haglund  Dick Pittenger  John Walkup
Chante Clarkson  Glen Hall  Steve Poleman  Leon Warner
David Cohen  John Hassell  Brady Pringle  Cindy Webb
Ron Comeau  JD Hatter  Don Quint  Justin Wendt
John Conwell  Matt Hauth  Joe Redman  Chad White
Jeff Cowan  Jim Hill  Tim Reedy  Tom Wilkins
Xiao Cui  Ralph Hill  Robert Reins  Bland Williamson
Patrick Curth  Hannah Huang  Ramona Roberts  Jim Wilson
Hillary Dees  Olaf Jarochowski  Jeff Roblyer  Sonja Wilson
Lyndsey Derkatch  Jeff Jenneman  Don Rubottom  Mark Womble
Keith Diekelman  Roxanne Keibler  Brent Sadler  Tong Wu
Jason Dixon  Sally Kelley  Andrea Sartin  Neal Zahn
Tim Dixon  Kathy Kenney  Patsy Savage  Bryce Zedalis
Huy Do  Brandy Knauf-Noss  Jerry Schuyler  Jie Zeng
Michael Dupree  Mary Korthase  Kate Sherstneva
David Enke  Sveta Kot  Michael Siegle
Friends of Finance
26 Years
“Bringing the Best to the Best”

This Year’s Upcoming Best are:

C. Douglas McMillon
President and CEO
Wal-Mart International
September 7, 2010
Sponsored by:

David Kemper
Chairman, President & CEO
Commerce Bancshares, Inc.
October 6, 2010

Charles Stanley
President & CEO
QEP Resources, Inc.
December 1, 2010
Sponsored by:

J. Clifford Hudson
Chairman & CEO
Sonic Corporation
February 15, 2011
Sponsored by:

David Lamp
President
Holly Corporation
March 8, 2011
Sponsored by:

Herman Bulls
CEO
Public Institutions, Jones Lang LaSalle
April 13, 2011

Sean Connolly
President, USA
Campbell Soup Company
May 17, 2011
Sponsored by:
2010 – 2011
Finance Excellence Fund

Last year, a record number of donors – 179 – contributed $216,161 which was almost $3,000 greater than 2008-2009 donations. Very few charitable funds for the past year can report increased giving. Thank you very much to everyone who helped make this happen.

The Fund raising goal for this year is $250,000 from 200 donors. This is a stretch but we can do it. In the near future, you will be receiving an official request to give. If you want to avoid getting one more piece of mail, you may contribute on-line at: https://bus.collins.utulsa.edu/fof/excellencepledge.asp or send a check payable to University of Tulsa Finance Excellence Fund and send to:

Friends of Finance
Collins College of Business
The University of Tulsa
800 South Tucker Drive, Helm 118-G
Tulsa, Oklahoma 74104-9700

FOF Web Site
The FOF website https://bus.collins.utulsa.edu/fof/ includes a number of services as listed below.

New Membership
https://bus.collins.utulsa.edu/fof/memberapp.asp

Meeting Registration
https://bus.collins.utulsa.edu/fof/reg.asp

Members Services
https://bus.collins.utulsa.edu/fof/signin.asp (restricted to FOF members and requires a user name and password which you obtain when you join or renew your membership). After signing in, you may go to:

Membership Renewal
All of your profile information will come up so you don't have to re-enter this information.

Membership Directory
A listing of all FOF members is provided. Contact information is available only if members agree to have it posted.

Job Postings
Corporate job openings will be posted. E-mails will be sent to advise you that a new job opening has been posted. You will then go to the web site to see the job description.

Social Media

FOF recently initiated a Linked-in group – University of Tulsa Friends of Finance. You can join it by going to: http://www.linkedin.com/groups?mostPopular=&gid=3317778

The response to Linked-in has been very good – two hundred members in less than two weeks. It will not replace our regular correspondence, but will serve as a site for members to exchange ideas. Linked-in membership is open to both FOF members and non-members.

Corporate Internships in the MS in Finance Program

A major factor in the outstanding success of our MS in Finance program has been our Corporate Internship Program. The internship program is similar to co-operative education. Students in a traditional co-op program generally attend classes one semester and work the next. The sponsoring corporation compensates the students for the time worked and underwrites some or all of their tuition. Our internship program is continuous rather than sequential. The students work 20 hours a week and attend classes year round. Compensation and tuition support is similar to a traditional co-op program.

Firms that have participated in the internship program have been very pleased and have hired many of their interns. BOK, Williams, NORDAM, Samson, SemGroup, Seminole, Laredo, ONEOK, and Clear Ridge Capital have all participated in the program.

The average GMAT entrance score for our MSF program is 670 which is exceeded by only 25 MBA programs in the U.S. If you would like to tap into this exceptional talent pool, contact Roger Bey (roger-bey@utulsa.edu or 918-631-2946). As one participant says “The internship program allows me to hire Ivy League talent at Tulsa prices.” You can do the same!
**Fees**

**Fees for this year are:**

- **$210** (Membership plus all luncheon fees)
- **$75** (Tulsa area members - membership fee only)
- **$10** (out-of-area members - outside 50 mile radius of Tulsa)
- **$10** (current TU full-time student or TU graduate within the last year)
- **$450** (Membership plus all luncheon fees for yourself and one guest)
- **$250** One reserved table (8 seats)
- **$2,100** (One reserved table at each luncheon)

Members may bring a first time attendee as a guest at the member rate.

**Resume Posting**

FOF members who are seeking employment may now post their resume on the FOF web site. An e-mail will be sent as new resumes are posted. The e-mail will only list the type of position sought and a link. Your user name and password will be required to access the actual posting.

E-mail your resume as a Word or PDF file to Judy Adair (judy-adair@utulsa.edu) who will post it. In your e-mail, please include a job title (financial analyst, CFO, etc.) of not more than four words. We will not edit your resume. There is no cost to members for this service.

**Shuttle Service**

Bill White Shuttle Service will provide shuttle service from the parking lots along Gary Place to the Allen Chapman Activity Center between 11:00 a.m. and 2:00 p.m. See University of Tulsa Parking Map for a campus parking map. Please let us know if you have questions.

**Leadership**

Our officers and directors for 2010-2011 are:

**Officers**
- President    Jeff Holman, Magellan Midstream
- VP Programs  Jim Holloman, MidFirst Bank
- Treasurer   Eugene Hodel, Hilti, Inc.
- Secretary   Lindsey Madden, BOK
- Membership  Chris Guglielmo

**Directors**
- Roger Bey, TU
- Sam Combs, Tulsa Shock
- Janet Duffy, Samson Investment Company
- Randy Foutch, Laredo Petroleum
- Shane Goodwin, Argus Capital Partners
- Derek Reiners, ONEOK, Inc.
- Rod Sailor, Williams

**Job Posting**

This year we will continue our web site for job postings service on a no cost basis for all members. Membership is required both to post jobs and to view job postings. Once we post a job, we will distribute an e-mail announcing the new job posting.

Firms who have used FOF to distribute job openings have found it to be a very effective recruiting tool. FOF members have been very appreciative and have told us how they passed along the job information to friends seeking employment. Hence, the distribution is far larger than our membership. We encourage you to have your firm participate in our job posting service.

To post a job opening, e-mail the job description in Word or PDF file, along with contact information to Judy Adair (judy-adair@utulsa.edu) who will post it. We will not edit the files.

**Take-A-Student to Lunch**

One goal of Friends of Finance is to provide assistance to our students. Assistance may be in the form of employment advice, employment opportunities, and mentoring. One way to do this is to participate in our Take-A-Student to lunch program. Just contact Judy Adair at 631-2588 or judy-adair@utulsa.edu and tell her how many students you would like to host. She will arrange for the student(s) to meet you at the registration desk for the luncheon. Please ask for the student(s) when you check in.
**Corporate Sponsors**

A Corporate Sponsorship provides a table for eight at each luncheon with preferential seating; recognition in each newsletter; recognition at each meeting on PowerPoint slides prior to the start of each luncheon, a listing on a display board at each luncheon, and recognition from the podium at a number of the luncheons.

To ensure that individual members have adequate seating the Board has limited the number of Corporate Sponsors.

The annual cost of a Corporate Sponsorship is $3,500. If you are interested in having your corporation join, contact Judy Adair at 631-2588 or judy-adair@utulsa.edu for details. Thus far, Corporate Sponsors for this year are:

- Hilti
- EideBailly
- MidFirst Bank
- The Trust Company of Oklahoma
- Laredo Petroleum, Inc.
- Oneok
- Magellan Midstream Partners, L.P.
- JPMorgan Chase
- Alliance Resource Partners, L.P.
- Samson
- Williams
- Northwestern Mutual Financial Network
**Affiliate’s Programs**

Last year our partnerships with other professional groups worked very well. They helped to promote our programs and we did the same. This year, we will continue our partnerships.

**Energy Advocates**
For more information: 599-7767
info@energyadvocates.org

The upcoming International Energy Policy Conference (IEPC) event will be held in Oklahoma City, OK. This year’s theme is "American Leadership and Global Energy Transitions" that reflects the current market conditions. Join key energy executives, political representatives, and peers in the energy policy conference. For more information: http://www.energypolicyconference.com/

**NAIC**
4th Thursday Free Education Classes
6:45 p.m. – 7:30 p.m.
Hardesty Library, 8316 E. 93rd

NAIC Contact:
Tami deangelistami@hotmail.com or 747-9303
or
Barbara wollmersh@aol.com

**Tulsa’s Young Professionals**
Giving Tulsa's Young Professionals a voice. A voice in our community. And ultimately, a voice in our future.

Tulsa’s Young Professionals is a quality group of diverse young professionals working together to showcase Tulsa as a cool place to live, work and play. TYPros provides its members with opportunities to get in front of and build relationships with local community and business leaders.

Not only does TYPros give young professionals a voice - it gives them an outlet for affecting change in the Tulsa community. TYPros seeks to work hand-in-hand with current community and business leaders to learn from their experiences and to create a young professional-friendly atmosphere.

For more information, go to: http://www.typros.org/

**TU Executive & Professional Development**
The Center for Executive & Professional Development in the Collins College of Business can help you brush up your business acumen or prepare for new professional credential.

For more information and to register online: http://bus.collins.utulsa.edu/cepd/programs.asp or call 918.631.2215
Links

On-line registration

https://bus.collins.utulsa.edu/fof/reg.asp

October: https://bus.collins.utulsa.edu/fof/docs/20101006RegistrationForm.doc

December: https://bus.collins.utulsa.edu/fof/docs/20101201RegistrationForm.doc

February: https://bus.collins.utulsa.edu/fof/docs/20110215RegistrationForm.doc

March: https://bus.collins.utulsa.edu/fof/docs/20110308RegistrationForm.doc

April: https://bus.collins.utulsa.edu/fof/docs/20110413RegistrationForm.doc

May: https://bus.collins.utulsa.edu/fof/docs/20110517RegistrationForm.doc

https://bus.collins.utulsa.edu/FOF

Membership Form

Pledge Card