Our September 27, 2005 speaker is Douglas E. Hill, Managing Partner of EdwardJones. Hill has been with EdwardJones since 1968 when he graduated from Kansas State. In January 2004, Doug Hill became EdwardJones’ managing partner, becoming only the fourth person to hold this position in the firm’s 133 year history.

EdwardJones has experienced great growth over the past fifty years. The number of investment representatives has grown from 32 in 1950; to 60 in 1960; 149 in 1970; 378 in 1980; 1,644 in 1990; 5,939 in 2000; and some 9,000 today. Come and learn how they have achieved such amazing growth and what the vision for EdwardJones future is.

Early registrations for Doug Hill have been very high. We only have about 100 seats remaining. Hence, we probably will have to invoke our seating preference for members provision. To increase your chances of obtaining a reservation, join if you aren’t a member, and register now.

Preferential seating for members ends September 13th. You may register on-line at: https://bus.cba.utulsa.edu/fof/reg.asp, or e-mail judy-miller@utulsa.edu or phone 631-2588.

Our FOF Executive Luncheon speaker for November is Diana S. Ferguson, Senior Vice President of Strategy & Corporate Development of Sara Lee Corporation. She is responsible for corporate strategy and leading the company in transforming its portfolio of businesses. Ferguson joined Sara Lee in 2001 as the company’s vice president and treasurer. Prior to that, she served as vice president and treasurer of Fort James Corporation. During her career, Ferguson also has held financial positions at Eaton Corporation, Fannie Mae, the First National Bank of Chicago and IBM in Chicago.

Ferguson holds a Bachelor of Arts degree from Yale University and a master of management degree from Northwestern University’s J.L. Kellogg School of Management.

Reservations are required. To reserve your seat, please contact Judy Miller at 631-2588 or judy-miller@utulsa.edu. You may register on-line at: https://bus.cba.utulsa.edu/fof/reg.asp

New On-Line Meeting Registration

Our web site has been expanded to include on-line meeting registration at https://bus.cba.utulsa.edu/fof/reg.asp. We encourage you to use it. We have tested this service, but as with any new IT application, refinements may be required. Please report any problems, suggestions or compliments to Judy Miller at 631-2588 or judy-miller@utulsa.edu.
Bill White Shuttle Service will again be providing a continuous shuttle service from the parking lot north of the Reynolds Center (8th & Harvard) to the Allen Chapman Activity Center between 11:00 a.m. and 2:00 p.m. See University of Tulsa Parking Map for a campus parking map.

**FOF Web Site**

The FOF website has been revised and now includes on-line registration for all luncheons. Our Members Services section is restricted to FOF members and requires a user name and password which you obtain when you join or renew your membership. Website features include:

**Membership Directory** – A listing of all FOF members is provided. Contact information is available only if members agree to have it posted.

**Update Member Information** – You may update any of your membership information on-line. This will help to make sure that you don’t lose contact with us.

**Job Postings** – Corporate job openings will be posted. E-mails will be sent to advise you that a new job opening has been posted. You will then go to the web site to see the job description.

**Resume Posting** – FOF members may post their resume on the FOF web site when they are seeking employment.

**Membership** – You may join or renew your membership on-line. Renewal is a very simple one-step process. Go to https://bus.cba.utulsa.edu/fof/memberapp.asp

**Meeting Registration** – You may register for all of our luncheons on-line at: https://bus.cba.utulsa.edu/fof/reg.asp.

**Leadership**

Our officers and directors for 2005-06 are:

**Officers**
- President    Susan Cravens, JP Morgan
- VP Programs  John Chandler, Magellan LP
- Treasurer    Beverly Monnet, ONEOK
- Secretary    Rocky Moore, Bama
- FEF          Bob Fitzgerald, Arrow Trucking
- Membership   Jake Dollarhide, Longbow Asset

**Directors**
- Jim Arens, Trust Company of OK
- Keith Bailey, Williams (Retired)
- Roger Bey, TU
- Shane Goodwin, Citigroup
- Steve Hildebrand, Dollar Thrifty
- Callie Mitchell, Williams
- Don Spaugy, SemGroup, LP

**FOF 2005 Strategic Plan**

The FOF Board of Directors has adopted the following five-year strategic plan.

**Mission**

The mission of Friends of Finance is to support The University of Tulsa Finance and Operations Management Department in its quest to gain national prominence for its educational programs, students, alumni, and faculty.

**Goals**

- Maintain a distinguished speaker series of nationally recognized speakers and local speakers of high interest.
- Provide $75,000 in scholarships and fellowships by May 31, 2008 and $100,000 by May 31, 2010 by increasing the Student Investment Fund to $1,500,000 by May 31, 2008 and $2,000,000 by May 31, 2010.
- Increase membership to 525 by May 31, 2008 and 600 by May 31, 2010.
- Establish for Finance undergraduate, MS in Finance, and MBA students 50 professional internships by May 31, 2008 and 75 by May 31, 2010.
Membership

Membership is off to a great start with 240 individuals already on the membership rolls. We are well on our way to meeting our challenging goal of 475 members for this year. The demand for luncheon seats is making it critical to be a member. To join or renew your membership go to https://bus.cba.utulsa.edu/fof/memberapp.asp. Members can always check the Membership Directory at: https://bus.cba.utulsa.edu/fof/members/directory.asp

Tony Adair   Elaine Dishman   Jim Hill   Vic McClintic   Jeff Rudd
Joe Adwn     John Doak       Carlynne Holmes  Beryl McElhinney  Matt Rusk
Clint Alexander Jim Dobson  Greg Hopeman  Jim McGill  Linda Saferite
Nick Allen   Joege Doege     Stu Hopkins  Robert McGrew  Alexander Schneider
Barbara Allen Jake Dollarhide  Rick Huck  Blake Messer  Keith Schroeder
Jim Arens    Dan Doyle       Bruce Humphrey  Judy Miller  Ellen Sembe
Dolin Argo   Stuart Draughon  David Humphrey  James Milligan  Chris Shannon
Keith Bailey Andrea Duke  Tim Hutto  Mike Mills  Ginny Simons
Tory Baker   Don Dupree      Gene Jackson  Nick Minden  Glenda Sisson
Bill Beckman Rick Engleman  Stacey James  Read Minshall  Mark Smith
Byron Beene  Paula Etter     Jeff James  Beverly Monnet  Cherl Snyder
Gary Belitz  Bill Fader      Wilfrido Jatem  Bob Monroe  Tina Soin Sharma
Paul Bernius Jane Faulkenberry Shonda Johnson  Rocky Moore  Julie Smith
Jim Bertelsmeyer  Timothy Felt  Julian Joy  Brian Moreland  Don Spaugy
Roger Bey    Tally Ferguson  Patti Kastl  Gary Morgan  David Stacy
Gene Bishop  Frank Fisher Jr. Jack Kauth  Danni Morris  Tom Stees
Wade Biswell Nick Fitzgerald  Ed Keller  Rob Morris  Andrew Sunderland
Larry Bitting Bob Fitzgerald  James Kelley  Paul Mullen  R. J. Swain
Bob Boyd     David Fleske    Jim Kelly  Jesse Murdock  Sukran Taner
Bob Branson  Lynn Flinn      Jeff Kendall  Kimberly Nation  Brook Tarbel
Roy Braun    Dennis Foegen  Kevin Kennerme  Keith Nodskov  Jill Tarbel
Dr. Jerry Brickner  Craig Foley  Joe Kidwell  Tina Parkhill  Larry Terry
George Brown  Skilly Forsman  Karl Knight  Bob Paulsen  Mike Thesenvitz
Ronald Brown  Tom Franz      Jessica Knoble  Pam Peck  John Thomas
Chris Broyles  Kerry Freeman  Jack Koehle  Alisa Perkins  Trena Thomas
Kevan Buck   Vicki Fusco     Dave Kollmann  Carol Pettit  Bob Traband
Mark Buffington  Bob Gaddis  Mary Korthase  Drew Phillips  Dustin Trinkle
John Bumgarner Greg Gaither  Glenn Kranzler  Jim Pinkerton  Howard Vernon
Bobby Burnett  Judy Gajan     Kelley Kranzler  Dick Pittenger  Doug Vincent
Mike Burton  Francis Gajan   Marvin Krueger  Roberta Preston  Cal Vogt
Jim Cameron  Richard Gajan   Patti Kuck  Brady Pringle  Jon Vrooman
Tom Campbell  Steve Gallo     RJ Lasek  Don Quint Jr.  Geraldine Walker
Steve Care   Bob Gweneriger  Stephanie Lauderdale  Tom Redman  Jean Walton
Jason Cho    Jayne Gilsinger  Pete Leininger  Joe Redman  Chuck Walton
Mike Clark    Clinton Godwin  Kathy Lewallen  Jason Reimbold  Cindy Webb
Penny Colantonio  Ben Gorrell  Bill Lissau  Linda Reins  James Wilburn
Ron Comeau   Bill Gottfried  Jerry Look  Robert Reins  Bill Wilke
Andrew Comstock  Gene Gorrell  Craig Loseke  Steve Remchuk  Peggy Williams
Brian Conway  Jim Grice   Nate Lovelle  Ryan Rex  Becky Williams
Richard Corbridge  Rhonda Grundy  Ruth Lysaught  Frank Rhoades  Danny Williams
Brendan Costello Linda Gummells  Marcia MacLeod  Peggy Rice  Chris Williamson
Susan Cravens  Jesse Gutierrez  Lindsey Madden  Frank Robson  Daryl Woodard
Lee Crawley    Brad Haig     Timothy Madden  Harvie Roe  Emily Young
Bruce Currie  Jim Hammond    Kristin Major  Genave Rogers  Scott Zeligson
Harry Dandelles  Don Hanisch  Jay Matlock  Don Ross  Steve Zenthofer
Mark Desjardins  Matt Hazelwood  George Matson  Sheri Rosson  Eric Zimmermann
MaryBeth DeWitt  Walt Helmerich  Marc Maun  Debbie Rowland  Don Rubottom
Keith Diekeman  Steve Hildebrand  Mike Mazzei 
**Fees**

Fees for this year are:

- $150 (Membership plus all luncheon fees)
- $50 (Tulsa area members - membership fee only)
- $10 (out-of-area members - outside 50 mile radius of Tulsa)
- $10 (current TU full-time students or December 2004 or May 2005 graduates)
- $300 (Membership plus all luncheon fees for yourself and one guest)
- $135 One reserved table (8 seats)
- $1,200 (One reserved table of eight at each luncheon)

**Luncheons:**

- Members $15 ($12 paid in advance)
- Non-members $20 ($17 paid in advance)

$2,500 Corporate Sponsorship

**Executive Luncheon Sponsors**

If your firm would like to gain some additional recognition and support FOF, it is now possible to be designated as a Friends of Finance Executive Luncheon Sponsor. A Luncheon Sponsor would receive recognition in our newsletter, recognition at the meeting on PowerPoint slides prior to the meeting, recognition from the podium, and a table for eight at one luncheon with preferential seating. The Luncheon Sponsorship is for one meeting. The cost is $1,000. There will be no more than two Luncheon Sponsors at a single meeting. Contact Judy Miller, (judy-miller@utulsa.edu or 631-2588) if you are interested in being a Luncheon Sponsor.

**Resume Posting**

FOF members who are seeking employment may now post their resume on the FOF web site. An e-mail will be sent as new resumes are posted. The e-mail will only list the type of position sought and a link. Your user name and password will be required to access the actual posting.

E-mail your resume as a Word or PDF file to Judy Miller (judy-miller@utulsa.edu) who will post it. In your e-mail, please include a job title (financial analyst, CFO, etc.) of not more than four words. We will not edit your resume. There is no cost to members for this service.

**Job Posting**

Last year we initiated a web site for job postings. This year we will continue this service on a no cost basis for all members. Membership is required both to post jobs and to view job postings. Once we post a job, we will distribute an e-mail announcing the new job posting.

Firms who have used FOF to distribute job openings have found it to be a very effective recruiting tool. FOF members have been very appreciative and have told us how they passed along the job information to friends seeking employment. Hence, the distribution is far larger than our membership. We encourage you to have your firm participate in our job posting service.

To post a job opening, e-mail the job description in Word or PDF file, along with contact information to Judy Miller (judy-miller@utulsa.edu) who will post it. We will not edit the files.

**Take-A-Student to Lunch**

One goal of Friends of Finance is to provide assistance to our students. Assistance may be in the form of employment advice, employment opportunities, and mentoring. One way to do this is to participate in our Take-A-Student to lunch program. Just contact Judy Miller at 631-2588 or judy-miller@utulsa.edu and tell her how many students you would like to host. She will arrange for the student(s) to meet you at the registration desk for the luncheon. Please ask for the student(s) when you check in.
**Internship Program**

One of the major goals of our 2005 Strategic Plan is to provide professional summer internships for our undergraduate Finance majors, MS in Finance students, and MBA students with an interest in Finance. Our tactics for achieving this goal are still under development but will include the following:

1. A resume book for all of the foregoing students will be developed and made available at FOF luncheons, through requests, and as we visit with corporations.
2. All student resumes will be posted on our FOF Job website.
3. All job listings, interviewing, etc. will be handled by Career Services just as it has been in the past. FOF’s role will be to increase the number of opportunities for students.

To help FOF meet our internship goal, please encourage people in your departments and your HR departments to include TU on their list of recruiting schools. To post an internship or full-time position, please contact Career Services at 631-2549. Contact Roger Bey 631-2946 if you have questions about how you can support FOF’s internship goal. An excellent way to get to know our students and increase your chances of hiring our best is to participate in our “Take-A-Student to Lunch Program” which is described in another section of this newsletter.
**Corporate Sponsors**

A Corporate Sponsorship provides a table for eight at each luncheon with preferential seating; recognition in each newsletter; recognition at each meeting on PowerPoint slides prior to the start of each luncheon, a listing on a display board at each luncheon, and recognition from the podium at a number of the luncheons.

To ensure that individual members have adequate seating the Board has limited the number of Corporate Sponsors to twelve.

The annual cost of a Corporate Sponsorship is $2,500. If you are interested in having your corporation join, contact Judy Miller at 631-2588 or judy-miller@utulsa.edu for details. Corporate Sponsors for this year are:
Upcoming Executive Luncheons:

<table>
<thead>
<tr>
<th>Date</th>
<th>Speaker</th>
<th>Position &amp; Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 27, 2005</td>
<td>Douglas Hill</td>
<td>Managing Partner, Edward Jones</td>
</tr>
<tr>
<td>November 17, 2005</td>
<td>Diana Ferguson</td>
<td>SVP, Strategy &amp; Corporate Development, Sara Lee Corp.</td>
</tr>
<tr>
<td>January 20, 2006</td>
<td>Larry Nichols</td>
<td>Chairman &amp; CEO, Devon Energy Corporation</td>
</tr>
<tr>
<td>February 15, 2006</td>
<td>James A. Bell</td>
<td>Chief Financial Officer, The Boeing Company</td>
</tr>
<tr>
<td>March 22, 2006</td>
<td>Jake Henry, Jr.</td>
<td>President &amp; CEO, St. Francis Health System</td>
</tr>
<tr>
<td>April 17, 2006</td>
<td>Richard S. Fuld, Jr.</td>
<td>CEP, Lehman Brothers, Inc.</td>
</tr>
<tr>
<td>May 8, 2006</td>
<td>Paul G. Haaga, Jr.</td>
<td>EVP, Capital Research &amp; Management Company</td>
</tr>
</tbody>
</table>

Affiliate’s Programs

Last year our partnerships with other professional groups worked very well. They helped to promote our programs and we did the same. This year, we will continue our partnerships.

TU Executive & Professional Development

The University of Tulsa, Center for Executive & Professional Development is proud to announce the following upcoming programs this fall:

Business Bits: Breakfast with a Purpose
Second Tuesday of each month - New series starts September 13, 2005

A TU Mini-MBA
September 17 - December 5, 2005
Saturday kick-off, followed by 12 Monday evening classes on management, finance, strategy, legal & leadership topics

Accounting & Finance for Non-Financial Mgrs.
September 22 & 23, 2005

Energy Advocates

For more information: 599-7767
info@energyadvocates.org

NAIC
4th Thursday Free Education Classes
6:45 p.m. – 7:30 p.m.
Hardesty Library, 8316 E. 93rd
INVESTOR FAIR
November 19, 2005
NAIC Contact:
deanelistami@hotmail.com or 747-9303

Aon Risk Services
2005 Business Forum—1st Wednesday of the month
11:30 am to 1:00 pm.
This is a free series and lunch will be included.

October 5, 2005
EMPLOYEE COMPENSATION

October 26, 2005
CAPTIVES

Contact Jeannette Oravec
Jeannette_oravec@ars.aon.com
(918) 496-6932
Links

NEW!! On-line registration
https://bus.cba.utulsa.edu/fof/reg.asp

https://bus.cba.utulsa.edu/FOF

September 27, 2005 Registration form
November 17, 2005 Registration form

Membership Form

Pledge Card