

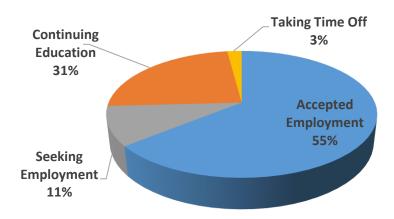
# **Collins College of Business**Undergraduate Program Outcomes

For Graduates between August 2017 – May 2018

#### **Collins College of Business Undergraduate Executive Summary**

The Business Career Center of the Collins College of Business acquired first-destination career outcomes for undergraduate business students and reports outcomes in accordance with The Association to Advance Collegiate Schools of Business (AACSB). The Business Career Center is committed to assisting students in career planning and development.

Based on our new graduate survey with an 88% knowledge rate, here is what graduates of our undergraduate programs are doing within six months of graduation:



#### **NOTABLE EMPLOYERS**













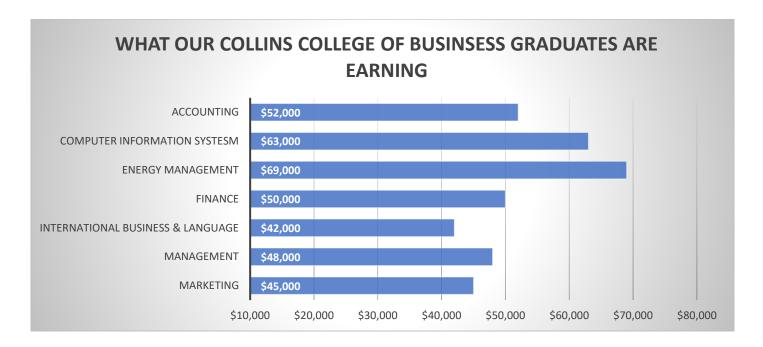










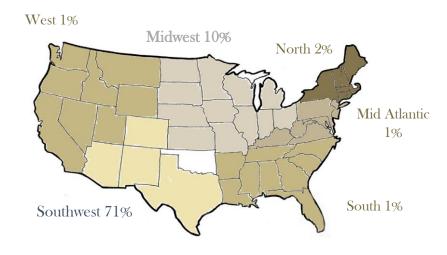


\$55,000
MEDIAN SALARY

\$95,000 HIGHEST SALARY REPORTED

States with the highest 2017-18 graduates are Oklahoma, Texas and Colorado.

Between employment and continued education as a part of a graduate school program, Collins College of Business 2017-18 graduates reside in 13 states and countries.



International 14%

### ACCOUNTING MAJORS OUTCOMES

Many nationally recognized firms and companies recruit from TU's accounting program. A majority of the services offered by accounting in public practice consists of auditing, taxation, business consulting and business valuations. Services provided by private practice include corporate accounting, financial accounting, treasury and taxation.

TU accounting graduates had a 97% placement outcome (employment and continuing education).

### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN ACCOUNTING WAS \$52,000.

| Title                                 | Company  |
|---------------------------------------|--|
| Tax Analyst                           | CCK Strategies (Tulsa, OK)                         |
| Financial Institution Group Associate | Clifton Larson Allen (Phoenix, AZ)                 |
| Audit Staff                           | Deloitte (Tulsa, OK)                               |
| Assurance Staff                       | Ernst & Young (St. Louis, MO)                      |
| Audit Staff/Tax Associate             | Grant Thornton (Tulsa, OK)                         |
| Junior Accountant                     | Healthcare Accounting & Billing (Tulsa, OK)        |
| Accounts Payable Clerk                | Helmerich & Payne (Tulsa, OK)                      |
| Assurance Associate                   | Hogan Taylor (Tulsa, OK)                           |
| Financial Analyst                     | Magellan Midstream Partners (Tulsa, OK)            |
| Assurance Associate                   | PricewaterhouseCoopers (Tulsa, OK)                 |
| Analyst/Consultant                    | Procor, LLC (Brooklyn, NY)                         |
| Accountant                            | QuikTrip Corporation ( <i>Tulsa, OK</i> )          |
| Department Lead                       | Suzhou Capital Management Co., LTD (Suzhou, China) |

Graduates of the accounting program gain acceptance into some of the most prestigious graduate and professional schools.

| Field of Advanced Study                                 | School                       |
|---|------------------------------|
| Master of Taxation                                      | Gonzaga University           |
| Master of Accountancy                                   | University of Kansas         |
| Master of Public Administration                         | University of Texas - Austin |
| Master of Accountancy/Master of Business Administration | The University of Tulsa      |

# COMPUTER INFORMATION SYSTEMS (CIS) MAJORS OUTCOMES

TU's computer information systems graduates are generally employed in careers tracks leading towards positions in data/systems analysis and design, business application development, web specialist and network administration. Increase technology usage in the business world has expanded the job opportunities for graduates.

TU CIS graduates had a 63% placement outcome (employment and continuing education).

#### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN CIS WAS \$63,000.

| Title                 | Company  |
|-----------------------|--|
| Security Analyst      | KOCH Industries (Wichita, KS)                    |
| Security Analyst      | ONE Gas (Tulsa, OK)                              |
| Analyst/Developer     | ONEOK (Tulsa, OK)                                |
| Innovation Specialist | Tatweer Education Holding Company (Jeddah, Saudi |
|                       | Arabia)  |

CIS graduates gained acceptance to the following universities for graduate school:

| Field of Advanced Study           | School                  |
|-----------------------------------|-------------------------|
| Master of Business Administration | The University of Tulsa |

# **ENERGY MANAGEMENT MAJOR OUTCOMES**

TU energy management graduates generally find career opportunities in the areas of exploration and production, energy financing and economics, and areas involving the trading and marketing of energy commodities.

TU energy management graduates had a 100% placement outcome (employment and continuing education).

#### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN ENERGY MANAGEMENT WAS \$69,000.

| Title                          | Company   |
|--------------------------------|---|
| Landman                        | Calyx Energy III, LLC (Tulsa, OK)                 |
| Landman I                      | Chesapeake Energy Corporation (Oklahoma City, OK) |
| External Relations Intern      | Grand River Dam Authority (Tulsa, OK)             |
| Associate Right of Way Agent   | Mid-American Energy (Des Moines, IA)              |
| Landman                        | Newfield Exploration (The Woodlands, TX)          |
| Financial Analyst              | Phillips 66 (Bartlesville, OK)                    |
| Gas Scheduler                  | Tallgrass Energy (Denver, CO)                     |
| Natural Gas Trader & Scheduler | Vega Energy Partners (Houston, TX)                |
| Land Analyst                   | WPX Energy (Tulsa, OK)                            |
| Landman                        | XTO Energy (Houston, TX)                          |

Energy management graduates who chose to continue their education did so at the following:

| Field of Advanced Study           | School                                 |
|-----------------------------------|--|
| Master of Business Administration | The University of Tulsa                |
| Juris Doctor                      | The University of Tulsa College of Law |

# FINANCE MAJOR OUTCOMES

Finance graduates find professional career opportunities in a wide variety of areas, including corporate finance, investments, money and capital markets, banking, insurance, real estate and other financial services.

TU energy management graduates had an 85% placement outcome (employment and continuing education).

#### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN FINANCE WAS \$50,000.

| Title                                    | Company   |
|--|---|
| Financial Analyst                        | AT&T (Dallas, TX)                                 |
| Assistant Consultant                     | Beasley & Company (Tulsa, OK)                     |
| Logistics Network Analyst                | Carvana (Phoenix, AZ)                             |
| Valuation Associate                      | Grant Thornton (Dallas, TX)                       |
| Accountant                               | Hogan Taylor (Tulsa, OK)                          |
| Credit Analyst                           | IBC Bank (Tulsa, OK)                              |
| Real Estate Agent                        | Keller Williams (Houston, TX)                     |
| Commercial Underwriter                   | Liberty Mutual Insurance (Plano, TX)              |
| Professional Development Program Trainee | Magellan Midstream Partners, LP (Tulsa, OK)       |
| Financial Analyst                        | MidFirst Bank (Oklahoma City, OK)                 |
| Credit Analyst                           | Oklahoma Capital Bank (Tulsa, OK)                 |
| Industrial Merchandising Analyst         | ORS Nasco (Tulsa, OK)                             |
| Management Consultant                    | PricewaterhouseCoopers (NYC, NY)                  |
| Financial Analyst                        | Stan Johnson Company (Tulsa, OK)                  |
| Client Services and Consulting Associate | Sterling Foundation Management (Washington, D.C.) |
| Credit Analyst                           | Trans Lease Inc. (Denver, CO)                     |
| Internal Audit Analyst                   | UBS (Zurich, Switzerland)                         |
| Financial Advisor                        | Warburton Capital Management (Tulsa, OK)          |

The following programs and universities accepted TU finance graduates:

| Field of Advanced Study           | School                  |
|-----------------------------------|-------------------------|
| Master of Science in Finance      | University of Rochester |
| Master of Science in Finance      | The University of Tulsa |
| Master of Business Administration | The University of Tulsa |

### INTERNATIONAL BUSINESS & LANGUAGE (IBL) MAJOR OUTCOMES

Graduates of TU's International Business & Language program are prepared to compete in the global market. Survival of companies is dependent on the ability to expand into new markets, and to do this they must be open to change and to learning the needs and wants of their international customers.

As companies expand their business activities around the world, they seek people who combine the possession of solid business skills, expertise in solving global business problems, an awareness and understanding of different cultures, and—in most cases—a working ability in a second language.

TU international and business graduates had an 100% placement outcome (employment and continuing education).

#### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN INTERNATIONAL BUSINESS & LANGUAGE WAS \$42,000.

| Title                       | Company                                 |
|-----------------------------|---|
| Recruiter                   | Inceed (Tulsa, OK)                      |
| Special Program Coordinator | The University of Oklahoma (Norman, OK) |
| Product Management Analyst  | Hilti (Schaan, Liechtenstein)           |

The following programs and universities accepted TU IBL graduates:

| Field of Advanced Study           | School                  |
|-----------------------------------|-------------------------|
| Master of Business Administration | The University of Tulsa |

# MANAGEMENT MAJOR OUTCOMES

TU's management majors specialize in sports management, human resources, innovation, change management and entrepreneurship, and business and law. The BSBA in management is designed for individuals who have career aspirations as management trainees, business management, a career in human resources, in business education, nonprofit administration, or in pre-law.

TU management graduates had an 88% placement outcome (employment and continuing education).

### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN MANAGEMENT WAS \$48,000.

| Title                         | Company   |
|-------------------------------|---|
| Service Coordinator           | Ardent MC (Tulsa, OK)                               |
| Sales Marketing Associate     | AyerPlay Productions (Tulsa, OK)                    |
| Management Trainee            | Enterprise (Wichita, KS)                            |
| Event Manager                 | George Kaiser Family Foundation (Tulsa, OK)         |
| Recruiter                     | Inceed (Tulsa, OK)                                  |
| Director of Sales & Marketing | Interquest Detection Canines (Houston, TX)          |
| Instructor                    | Lighthouse Christian Academy (Tulsa, OK)            |
| Accounting Analyst            | Magellan Midstream Partners (Tulsa, OK)             |
| Human Resources Manager       | New Dominion (Tulsa, OK)                            |
| Small Business Consultant     | Rebel Nature Consulting (Tulsa, OK)                 |
| Business Analyst              | Triumph Aerostructures (Tulsa, OK)                  |
| Account Manager               | Tulsa Centerless Bar Processing (Tulsa, OK)         |
| Business Strategist           | Entrepreneurial Business Strategy & Consulting Firm |
| Office Administrator          | RB Weatherman Masonry, Inc. (Tulsa, OK)             |
| Executive Team Leader – HR    | Target (Little Rock, AR)                            |

Management graduates continued their education at the following universities:

| Field of Advanced Study           | School                           |
|-----------------------------------|----------------------------------|
| Master of Business Administration | University of Colorado - Boulder |
| Master of Business Administration | The University of Tulsa          |

# MARKETING MAJOR OUTCOMES

Most marketing graduates begin their careers as either a sales or marketing trainee in a wide variety of industries, such as banking, insurance, retail and consumer product companies. Marketing specializations include sales, advertising, promotions, public relations, brand management, and marketing research.

TU marketing graduates had a 79% placement outcome (employment and continuing education).

#### THE MEDIAN STARTING SALARY FOR A 2018 UNIVERSITY OF TULSA GRADUATE IN MARKETING WAS \$45,000.

| Title                                | Company                              |
|--------------------------------------|--------------------------------------|
| Email Marketing Associate            | Diligent Corporation (NYC, NY)       |
| Aviation Digital Marketing Associate | Garmin International (Olathe, KS)    |
| Social Media Account Manager         | Social Savant Consulting (Tulsa, OK) |
| Social Media Specialist              | The Richards Group (Dallas, TX)      |
| Marketing Segment Analyst            | UPS (Tulsa, OK)                      |

The following programs and universities accepted TU marketing graduates:

| Field of Advanced Study                            | School                  |
|--|-------------------------|
| Master of Arts in Strategic Communication Planning | University of Oklahoma  |
| Juris Doctor                                       | The University of Tulsa |
| Master of Business Administration                  | The University of Tulsa |